REQUEST FOR QUOTATIONS (RFQ) for PROCUREMENT OF NEONATAL CONTINUOUS POSITIVE AIRWAY PRESSURE (CPAP) AND PORTABLE BUBBLE CPAP

RFQ Title:	Procurement of Neonatal Continuous Positive Airway Pressure (CPAP) and Portable Bubble CPAP
RFQ Number	RFQ-P2022-2026-10-001
Issuance Date:	23rd October 2026
Submission Date and Time	2nd November 2026, 10:00 AM EAT
Optional Questions and Clarifications Due by:	27th October 2026
Estimated Delivery Date:	7th December 2026

******* ETHICAL AND BUSINESS CONDUCT REQUIREMENTS *******

Pact does not tolerate fraud, collusion among offerors, falsified quotations, bribery, or kickbacks. Any firm or individual violating these standards will be disqualified from this procurement, barred from future procurement opportunities, and may be reported to the relevant Donor.

Employees and agents of Pact are strictly prohibited from asking for or accepting any money, fee, commission, credit, gift, gratuity, object of value or compensation from current or potential vendors or suppliers in exchange for or as a reward for business. Employees and agents engaging in this conduct are subject to termination and will be reported to the Donor. In addition, Pact will inform the Donor of any supplier offers of money, fee, commission, credit, gift, gratuity, object of value, or compensation to obtain business.

Offerors responding to this RFQ must include the following as part of the submission:

- Disclose any close, familial, or financial relationships with Pact or project staff. For example, if an offeror's cousin is employed by the project, the offeror must state this.
- Disclose any family or financial relationship with other offerors submitting quotations. For example, if the offeror's father owns a company that is submitting another quotation the offeror must state this.
- Certify that the prices in the offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- Certify that all information in the quote and all supporting documentation are authentic and accurate.
- Certify understanding of and agreement to Pact's prohibitions against fraud, bribery, and kickbacks.

Please contact abarankena@pactworld.org with any questions or concerns regarding the above information or to report any potential violations. Potential violations may also be reported directly to pactworld.ethicspoint.com or call 503-444-4036.

A. Introduction

Pact is an International NGO with offices around the world. Its mission is to enable systematic solutions that empower people who are poor and marginalized to earn a dignified living, be

healthy and benefit from the natural resources around them. Pact achieves this by strengthening local capacity, fostering effective governance systems and transforming markets into a force for development.

The ACHIEVE Project is a US Department of State funded program implemented by a Pact-led consortium of top global HIV/AIDS partners, including Jhpiego, Palladium, No Means No Worldwide, and WI-HER. The goal of the ACHIEVE Project is to reach and sustain HIV epidemic control among pregnant and breastfeeding women, adolescents, infants, and children. Building on this foundation, the project has expanded its scope to include Global Health Security, and further supports Maternal, Newborn, Child Health and Nutrition (MNCH+N) services. As part of project activities, the ACHIEVE Project requires the purchase of Neonatal CPAP and Portable bubble CPAP to contribute to service delivery in Tanzania. The purpose of this RFQ is to solicit quotations for the Neonatal CPAP and Portable bubble CPAP.

B. Technical Specifications

The table below contains the list of goods/supplies being procured under this RFQ. Offerors are requested to provide quotations containing the information below on official letterhead or official quotation format.

LOT Item	Product	Specifications	Unit	Qty
LOT 1	Neonatal CPAP	Neonatal CPAP machine with heated humidification system. **Technical specification:** 1. The machine should combine all-in-one, CPAP treatment and monitoring device. 2. The machine should include gas mixing, humidification, PEEP chamber, air compressor and preferably with a pulse-oximeter in one compact unit with the possibility of having a biphasic mode. 3. The unit should have 1hour battery backup (excluding heat and humidity). 4. LED display for FiO2, flow rate, saturation, heart rate and temperature of the humidified air. **Gas Mixing:** 5. The CPAP Machine should have electronic gas mixing for easy, independent adjustment of flow rate and FiO2. 6. The machine should allow directly set FiO2. 7. The unit should have internal regulator allows safe connection to a variety of oxygen sources. 8. Oxygen Percentage / FiO2: 21 to 99%. 9. Flow Rate should range: 4 to 9 LPM. 10. Oxygen Input supply pressure Range: 25 to 60 psi.	Set	9

		11. Oxygen wall probe should be BS standard. **Humidifier:** 12. The unit should have automatic refills for 3-days continuous operation. 13. The humidifier should have small heated volume for quick warm-up. 14. Heater power should be automatically adjusted to maintain correct humidity and minimize rain-out, warm Up Time: <10 minutes at room temperature. **Patient Circuit:** 15. The patient circuit should be completely reusable. 16. Most parts should be autoclavable. 17. All parts should be chemically disinfected if an autoclave is not available. 18. The breathing circuit should include internal heater wire and temperature sensors. **Pulse Oximeter:** 19. Pulse-oximetry should be integrated into the device. 20. It should be a simple user interface and alarm settings. 21. SPO2 Measurement: 1 – 100% SPO2. 22. BPM Measurement range: 25 – 240 bpm. **Air Compressor:** 23. It should be integrated means there is no need for an external air source completely integrated, no external wires or tubes required. 24. Compressor noise level should be approx. 60db. **Dimensions:** 25. The device must be compact and suitable for space-constrained neonatal wards. Standalone units must include a stable, anti-tipping rolling base with lockable wheels. Modular units must include standard pole-mounting clamps. Maximum floor footprint must not exceed 80 cm x 50 cm. **PEEP/CPAP/ +/- BIPHASIC MODE :** 26. Peep type may be bubble type or flow driven. 27. Pressure Range: 0 to 10 cm H2O.		

		Power Requirements: 28. The system should conform to 230V AC, 50/60 Hz electric power, preferably British standard power plug connection. **Warranty:** 29. Minimum warranty should be at least one year.		
LOT 2	Portable bubble CPAP	Portable and compatible with various oxygen sources without the need for medical air. Technical specifications: 1. Operating Pressure Range: 0-10 cm H2O. 2. Flow rate 0-8 l/min. 3. Should have integrated humidifier. 4. Should have standard air filters. 5. The unit must feature an integrated oxygen blender or universal inlet capable of safely connecting to external oxygen sources, including oxygen cylinders, standalone oxygen concentrators, and central wall pipelines 6. The unit should be supplied with all standard accessories. 7. The unit should be able to operate without need for electricity.	Set	459

Please take note of the following requirements and conditions pertaining to the supply of the above-mentioned supplies:

All documentation, including catalogs, instructions and operating manuals, shall be in this language	English
Latest Expected Delivery Date and Time (If delivery time exceeds this, quote may be rejected by Pact)	December 7, 2026 by 5:00 PM EAT
Exact Address(es) of Delivery Location(s)	Designated District Council Offices in Tanzania in accordance to the below tentative distribution:

	<table><tr><th>Region</th><th>Council</th><th>Number of Portable Bubble CPAP</th><th>Number of Neonatal CPAP</th></tr><tr><td rowspan="8">Arusha</td><td>Arusha CC</td><td>41</td><td>2</td></tr><tr><td>Arusha DC</td><td>48</td><td>1</td></tr><tr><td>Karatu DC</td><td>15</td><td></td></tr><tr><td>Longido DC</td><td>15</td><td></td></tr><tr><td>Meru DC</td><td>11</td><td></td></tr><tr><td>Monduli DC</td><td>15</td><td></td></tr><tr><td>Ngorongoro DC</td><td>11</td><td></td></tr><tr><td rowspan="7">Kilimanjaro</td><td>Hai DC</td><td>19</td><td>1</td></tr><tr><td>Moshi DC</td><td>44</td><td></td></tr><tr><td>Moshi MC</td><td>7</td><td>2</td></tr><tr><td>Mwanga DC</td><td>15</td><td></td></tr><tr><td>Rombo DC</td><td>11</td><td></td></tr><tr><td>Same DC</td><td>44</td><td></td></tr><tr><td>Siha DC</td><td>15</td><td></td></tr><tr><td rowspan="7">Lindi</td><td>Kilwa DC</td><td>44</td><td></td></tr><tr><td>Lindi MC</td><td>19</td><td>2</td></tr><tr><td>Liwale DC</td><td>15</td><td></td></tr><tr><td>Mtama DC</td><td>15</td><td></td></tr><tr><td>Nachingwea DC</td><td>44</td><td></td></tr><tr><td>Ruangwa DC</td><td>11</td><td>1</td></tr><tr><td></td><td>Grand Total</td><td>459</td><td>9</td></tr></table> Council level allocation may change depending on ongoing Health facility readiness.
Packing Requirements	• Use adequate cushioning material as items are fragile. • Use strong tape designed for shipping • Packing in accordance with the plan above is recommended. The Offeror is required to deliver separately to each listed District Council Office in the stated quantities and the quoted price must include all transportation, handling, insurance, installation, commissioning, user training and unloading costs.
Taxes	If the Offeror charges applicable taxes, the Offeror must provide the required tax clearance documentation to the Pact Country Office in accordance with local tax regulations.

C. Eligibility

To be considered for award, Offerors must be legally registered and currently operating in Tanzania. The quotation must include all of the following information:

- Demonstrated ability to deliver the goods specified in the Technical Specifications section no later than the required delivery/performance date(s).

D. Submission Instructions

The following information is to be included by Offeror in quotation:

	A completed copy of the cover sheet (Attachment 1)
	Price quotation in TZS showing the unit price, quantity and total price for each line item, with VAT shown separately. The unit price must also apply to any additional quantities ordered under the option for additional quantities (see Terms and Conditions)
	Validity period of offer (at least 90 days)
	Payment terms (Pact prefers Net 30 days)
	Delivery timeframe after purchase order issuance

	Quotation submitted on official company letterhead with authorized signature
	Technical specifications demonstrating compliance with the Technical Specifications section, including warranty.
	Replacement of non-conforming goods, and recall obligations and product documentation
	Product sample presentation via brochure, product handout or video.
	Copies of registration, Certificate of Registration or Certificate of Incorporation valid and relevant Business License, TIN Certificate, VAT Certificate, TAX Clearance Certificate issued in 2026 and Tanzania Medicines and Medical Device Authority (TMDA) Certification (relevant to the scope).

Interested bidders should submit their sealed bids physically to Pact Tanzania, addressing to: -

The Procurement Committee,
Pact Tanzania,
1st Floor, Natai Plaza - Plot No. 17, Mikocheni Light Industrial Area, Coca Cola Road,
P.O. Box 6348,
Dar es Salaam, Tanzania.

The submission must be done no later than 2nd November 2026, 10:00 AM EAT.

Bid Opening Date and Time: 2nd November, 2026, 10:30am EAT (at the address above).

Documents requiring original signatures should be signed. Please include the RFQ Number and RFQ Title.

- Quotations must include a completed Quote Coversheet (Attachment 1)
- Soft copy submissions will not be considered.
- Quotations received after that specified deadline or at a different address may not be accepted.
- All quotations and delivery dates must remain valid for a period of at least ninety (90) days following the submission due date stated above.

Questions: Questions regarding the technical or administrative requirements of this RFQ may be submitted no later than 27th October 2026 by email to ProcurementTZ@pactworld.org. Questions must be submitted in writing; phone calls will not be accepted. Questions and requests for clarification—and the responses thereto—that Pact believes may be of interest to other offerors will be circulated to all RFQ recipients who have indicated an interest in bidding. Only the written answers issued by Pact will be considered official and carry weight in the RFQ process and subsequent evaluation. Any verbal information received from employees of Pact or any other entity should not be considered as an official response to any questions regarding this RFQ.

E. Certifications:

Except where a requirement below expressly applies only to the apparently successful Offeror, Offerors responding to this RFQ must complete and submit Attachment 2 - Offeror Disclosures and Certifications Form.

A. **Conflict of Interest Disclosure:** Disclose any close, familial, or financial relationships with Pact or project staff. For example, if an offeror's cousin is employed by the project, the offeror must disclose this relationship.

B. **Relationship with Other Offerors:** Disclose any family or financial relationship with other entities submitting quotations under this RFQ. For example, if the offeror's parent owns or works for another company submitting a quotation this relationship must be disclosed.
C. **Certification of Independent Pricing:** Certify that the prices in the quotation have been developed independently, without consultation, communication, or agreement with any other Offeror or competitor for the purpose of restricting competition.
D. **Certification of Accuracy:** Certify that all information in the quotation and supporting documentation is complete, accurate and authentic.

F. Evaluation Criteria

Pact will award a contract resulting from this solicitation to the responsible Offeror(s) whose quotation is responsive to the requirements of this RFQ and represents the best value to Pact, based on the evaluation method selected below.

Lowest Price Technically Acceptable:
Under the Lowest Price Technically Acceptable method, quotations will be evaluated for technical acceptability to ensure they meet the minimum requirements and technical specifications outlined in this RFQ. Among the quotations determined to be technically acceptable, the contract will be awarded to the responsible Offeror submitting the lowest evaluated price.

Technical acceptability will be determined based on:

- Compliance with the technical specifications and requirements
- Ability to meet the delivery/performance schedule – Delivery and Quality Assurance Plan should be submitted demonstrating how the delivery will be done including time schedule.
- Completeness of the quotation submission

G. Terms and Conditions

- Product Quality, Rejection, and Recall. Pact reserves the right to inspect and, where appropriate, test the product upon or following delivery. Pact may reject any product that does not conform to the specifications or other requirements of this RFQ and any resulting purchase order. The Supplier shall, at its own cost, promptly retrieve and replace any rejected, defective, adulterated, damaged, expired, recalled, or otherwise non-conforming product. The Supplier shall bear all costs associated with such retrieval, replacement, transportation, and any required product recall. Acceptance or payment by Pact shall not waive Pact's rights with respect to subsequently discovered defects or non-conformities.
- Pact reserves the right, in its sole discretion, to modify the terms of this solicitation by written notice at any time. Pact may also cancel this solicitation at any time.
- Issuance of this solicitation does not constitute a commitment by Pact to award a contract.
- Pact may reject any or all quotations received.
- Pact reserves the right to disqualify any quotation if the Offeror fails to follow the instructions provided in this solicitation.
- Pact will not reimburse Offerors for any costs incurred in preparing or submitting a response to this solicitation.
- Pact may contact Offerors to confirm submitted information and verify that the quotation

was submitted in response to this solicitation.

- Pact may contact past performance references provided by the Offeror without prior notice. Pact also reserves the right to contact other sources to obtain relevant past performance information not listed in the quotation.
- Pact reserves the right to waive minor quotation deficiencies that can be corrected prior to award determination in order to promote competition.
- Pact reserves the right to make an award based on the initial evaluation of quotations without further discussion.
- Pact may choose to award only a portion of the work described in this solicitation or issue multiple awards.
- Option for additional quantities. Pact may, by written modification to the resulting purchase order issued within twelve (12) months of award or as per project end date if earlier than said months, order additional quantities of the items in this RFQ of up to one hundred percent (100%) of the quantities stated above, at the same unit prices and on the same terms and conditions. Quotations will be evaluated on the quantities stated in this RFQ. Pact is not obligated to order any additional quantities.
- By submitting a quotation, the Offeror acknowledges and agrees to the terms and conditions of this solicitation.
- Information provided by Offerors as part of this solicitation process will be treated as confidential. Offerors consent to the disclosure of submitted documents to reviewers involved in the evaluation process. All reviewers are bound by confidentiality and non-disclosure obligations.
- Any resulting award will be governed by Pact's standard terms and conditions as well as any applicable funder requirements.
- Any award resulting from this RFQ will be a firm-fixed-price purchase order.
- Pact's standard payment terms are net 30 days after receipt and acceptance of commodities or deliverables. Payment will only be issued to the entity submitting the offer in response to this RFQ and identified in the resulting award; payment will not be issued to a third party.
- Please note that in submitting a response to this solicitation, the Offeror understands that the Donor is not a party to this procurement. Any protest related to this solicitation must be submitted in writing, with full supporting details, to Pact for review and consideration. The Donor will not consider or adjudicate protests related to this procurement. Pact will review any protest received and issue a final determination in accordance with its procurement policies and applicable donor requirements. Pact is committed to conducting all procurements in a fair, transparent, and impartial manner to minimize the risk of disputes and maintain strong relationships with stakeholders.
- The Offeror shall not engage in, support, finance, or provide resources to terrorism, terrorist organizations, sanctioned persons, or other prohibited parties. Under any resulting award, the Offeror must comply with applicable sanctions, counterterrorism, anti-money-laundering, and prohibited-party requirements imposed by applicable law, Pact policy, the donor, or the prime award. The successful Offeror must promptly disclose any actual or suspected violation and comply with any additional screening, certification, or flow-down requirements expressly incorporated into the resulting award.

H. Attachments

Attachment 1: Quotation Cover Sheet.
Attachment 2: Offeror Disclosures and Certifications Form

Attachment 1: Quotation Cover Sheet

Instructions: *Fill in the information requested highlighted in yellow below and include it in your submission.*

Pact RFQ No.:			RFQ Number		
RFQ Title:			The title of the activity of the RFQ		
Submission Date:			Month/Day/Year -Time AM/PM – Time Zone		
Offeror Contact information	Name		Insert here		
	Title		Insert here		
	Email		Insert here		
	Phone		Insert here		
	Address		Insert here		
	SAM.gov registration status:		[Active / Inactive / Not Required]		
	Type of Entity		[Corporation, LLC, nonprofit, sole proprietor, partnership, or other]		
	Persons authorized to negotiate for Offeror		Insert Name, title, and contact information		
Line Item NO.	Product or Service	Specifications (attach full specifications and warranty information)	Unit	Qty	Quoted Price
1	Insert here	Insert here	Insert here	Insert here	Insert here
2	Insert here	Insert here	Insert here	Insert here	Insert here
Validity Period of Offer		Insert here			
Credit Payment Term Offered		Insert here			
Estimated Delivery Date		Insert here			
Offeror Agreement					
By signing this Quotation, Offeror hereby certifies to the accuracy and completeness of all pricing information, technical data, delivery dates, representations and certifications included in their quotation as well acceptance of all of the terms and conditions set forth in this RFQ/Solicitation. Pact reserves the right to make an award on the basis of this information and quotation without further discussions. The Offeror confirms that all prices and delivery dates shall be valid for a period of ninety (90) days following the quotation submission deadline, unless the Offeror clearly states a longer validity period.					
Signature:					
Name and Title:					
Date:					

Attachment 2: Offeror Disclosures and Certifications Form

Complete and sign this form as part of the Offeror's quotation submission. If additional space is needed, attach a clearly labeled continuation sheet. Disclosure of a relationship does not automatically disqualify an Offeror; Pact will assess the circumstances and any appropriate mitigation.

RFQ number and title	
Legal name of Offeror	
Offeror address	
Authorized representative	

1. Conflict of Interest Disclosure

Does the Offeror, or any of its owners, directors, officers, key employees, proposed personnel, or agents, have any close personal, familial, employment, business, or financial relationship with Pact, Pact personnel, or project staff that could create an actual, potential, or perceived conflict of interest?

☐ No ☐ Yes - provide details below

Details:

_____

_____

2. Relationship with Other Offerors

Does the Offeror, or any of its owners, directors, officers, key employees, proposed personnel, or agents, have any ownership, management, familial, employment, business, or financial relationship with another entity or individual submitting an offer under this solicitation?

☐ No ☐ Yes - provide details below

Details:

_____

_____

3. Certification of Independent Pricing

The Offeror certifies that the prices and other material terms included in its quotation were developed independently and without consultation, communication, or agreement with any other Offeror or competitor for the purpose of restricting competition. The Offeror further certifies that it has not knowingly disclosed, and will not disclose before award, its proposed prices or material proposal terms to any competitor, except as necessary for a disclosed teaming arrangement, consortium, or proposed subcontractor relationship.

☐ Certified ☐ Unable to certify - explain below

Details:

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4. Certification of Accuracy and Authenticity

The Offeror certifies that the information contained in its quotation and supporting documentation is complete, accurate, current, and authentic to the best of its knowledge. The Offeror understands that Pact may verify submitted information and may reject an offer or take other appropriate action if any material information is false, misleading, incomplete, or fraudulent.

☐ Certified ☐ Unable to certify - explain below

Details:

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5. Authorized Certification

By signing below, the authorized representative certifies that the responses and disclosures in this form are complete and accurate and agrees to notify Pact promptly if any material information changes before award.

Authorized representative	
Title	
Signature	
Date	

Pact internal review (if a disclosure is made)

Reviewed by	
Disposition/mitigation	
Date	