Pact Ventures
An Overview
What do we believe?

At the heart of Pact Ventures, we believe that markets and private capital can be incentivized to accelerate development and impact.

We bring new approaches to solving social challenges...

SYSTEMIC APPROACHES to systemic problems

MARKET-BASED mechanisms and incentives

INNOVATIVE FINANCING models to align social outcomes and economics interests

... by intersecting multiple disciplines and experiences...

FINANCIAL INCLUSION (banking, policy, advisory)

HEALTH SYSTEMS (practitioner, public health)

TRANSACTIONS (impact investing, M&A, debt/equity financing, PPP)

DEVELOPMENT in EMERGING MARKETS (Sub-Saharan Africa, East/ Southeast Asia)

... developed and grounded in tri-sector backgrounds.

60 years of tri-sector experience

INDUSTRY COVERAGE in policy, development, private sector, and markets

FUNCTIONAL EXPERIENCE in investment banking, private equity, management strategy, and entrepreneurship
What does Pact do?

**HEALTH**
In partnership with communities, governments, local nonprofits, and care providers, Pact works to **IMPROVE HEALTH AND SOCIAL SYSTEMS GLOBALLY**, with a focus on marginalized populations.

**LIVELIHOODS**
Pact helps communities **DEVELOP SKILLS AND RESOURCES NEEDED TO EARN A DIGNIFIED LIVING**, from training in entrepreneurship to access to affordable credit.

**MARKETS**
Pact’s Mines to Markets program partners with artisanal miners, governments, and industry to make the sector **SAFER, NON-EXPLOITATIVE, AND SUSTAINABLE**, leveraging markets as a force for change.
Where are we?

Operating in over 35 countries worldwide

Barbados
Brazil
Colombia
Peru
Suriname
Trinidad & Tobago

Burundi
Côte d’Ivoire
DRC
Ethiopia
Ghana
Guinea

Kenya
Lesotho
Liberia
Madagascar
Malawi
Namibia

Nigeria
Rwanda
Sierra Leone
Somalia
South Africa
Swaziland

Tanzania
Uganda
Zambia
Zimbabwe

Belarus
Ukraine

Cambodia
Indonesia
Laos
Myanmar
Nepal
Sri Lanka
Thailand
Vietnam

Belarus
Ukraine

Colombia

Peru

Suriname

Trinidad & Tobago

Burundi

Côte d’Ivoire

DRC

Ethiopia

Ghana

Guinea

Kenya

Lesotho

Liberia

Madagascar

Malawi

Namibia

Nigeria

Rwanda

Sierra Leone

Somalia

South Africa

Swaziland

Tanzania

Uganda

Zambia

Zimbabwe

Barbados

Brazil

Colombia

Peru

Suriname

Trinidad & Tobago

Belarus

Ukraine

Cambodia

Indonesia

Laos

Myanmar

Nepal

Sri Lanka

Thailand

Vietnam
What does Pact Ventures do?

**CORPORATE VC**

**STRATEGIC INVESTMENTS**
Investing in promising social enterprises that augment Pact’s core capabilities

**NEW VENTURES**
Testing innovative models to deliver impact in new and sustainable ways

**CORPORATE DEVELOPMENT**

**STRATEGIC PARTNERSHIPS**
Structuring shared-value relationships with private sector partners
### What are we working on?

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<tr>
<th>BUSINESS LINE</th>
<th>ACTIVITIES</th>
<th>EXAMPLES</th>
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</table>
| **STRATEGIC INVESTMENTS** | • Invest in social enterprises with strategic connection to Pact’s core assets  
• Collaborate with investees on strategies to scale impact | • Series A investment in solar home system manufacturer targeting BoP  
• Investment in lending app using alternative credit scoring models for financially excluded |
| **NEW VENTURES** | • Structure and pilot innovative models of leveraging Pact’s core assets  
• Scale what works through innovative financing models | • Distribution network of solar home system partners to serve Pact’s beneficiaries  
• Workforce development platform for skills-based training and job placement |
| **STRATEGIC PARTNERSHIPS** | • Create partnerships based on Pact’s ability to create value add  
• Align incentives with key stakeholders needed for systemic, sustainable change | • Access to BoP financial products for community-based savings and loans groups  
• Market-based incentives for responsible and traceable sourcing of minerals and gems |
Get in touch!

OUR TEAM

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